



## INNOVATION

Complete engineering, design and development capabilities.



## MANUFACTURING

Manufactured using Bergstrom's World class manufacturing systems and processes.



## QUALITY

Designed, engineered and manufactured in the U.S. and China facilities.



[www.bergstrominc.com](http://www.bergstrominc.com)



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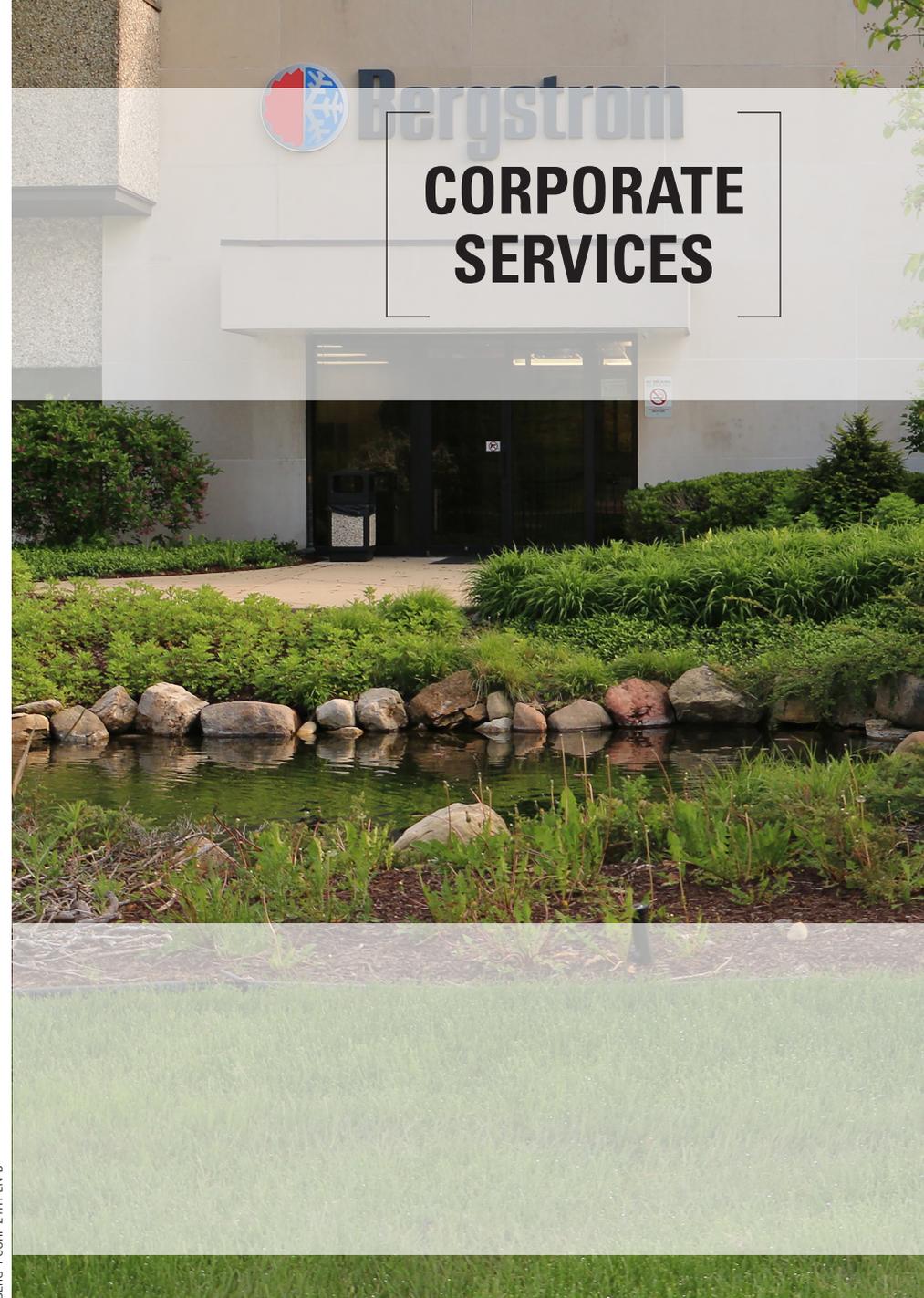
Madrid, Spain

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### Asia-Pacific

Changzhou, Jiangsu, China

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## Helping our customers succeed

The driving force has been clear and consistent since our inception in 1949, Bergstrom's sole focus is the commercial vehicle marketplace. We understand the challenges our customer's face and have configured our business to deliver superior value across the entire life cycle of our business relationship. Many of the world's largest and most admired commercial vehicle manufacturers have trusted Bergstrom to keep their customers comfortable, safe and productive.

## Value leader - global footprint

An important competitive advantage is our flexible, responsive resource base. Bergstrom has positioned engineering, sourcing, test and manufacturing capabilities around the globe offering tremendous economies and service to our customers. Global capabilities are a powerful tool in the drive to improve our value proposition. Today's facilities include:

- Manufacturing
- Research and Development
- Engineering
- Testing and Validation
- Aftermarket Support

## Environment friendly solutions to meet emissions and fuel issues

From the beginning, our design philosophy has been to optimize materials and technology known to deliver years of reliable operation in the demanding environments of heavy-duty trucks and off-highway machines.

## Engineering and Technology

Central to our mission is the dedication to develop functional, durable and reliable engineered products that meet our customer's requirements. These products are integral components to the larger cab environment system expected to perform at "best-in-class" levels. To meet this challenge Bergstrom has recruited many of the industries top engineering professionals and equipped them with the finest facilities and advanced technologies.

## Global Sourcing

Augmenting a very efficient product design process, Bergstrom is able to further reduce component acquisition costs by combining OEM and aftermarket requirements of commercial vehicle product to form the largest volume spend in the industry.

## Quality

Bergstrom has an enviable record of quality. Our quality program is comprehensive in scope and measurements involving a variety of scales and dimensions. Internal quality data and field warranty information are important components. We close the loop on quality assessment by extensive bench marking and end-user field surveys. When viewed in total, the data generated by our quality assessment program provides the fullest possible picture of product performance and customer satisfaction.

## Aftermarket

Service doesn't end with the OEM side of our business. The commercial vehicle aftermarket has long been an important segment of our OEM customers business portfolio. Establishing a stand alone organization to assist our OEM customers grow their aftermarket business through their own dealers required a new approach. In 1995 as a natural outgrowth of our OEM business, we established Bergstrom Parts. Today our fill rate is one of the industry's best ... providing the right product at the right time.

